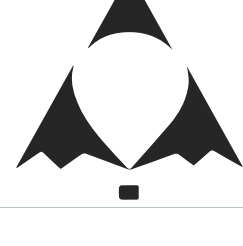




Revolutionizing Family Law With Filevine

How Burnham Law used “performance enhancing technologies” to cut costs and increase revenue.



Year Founded: 2009

Location: Colorado and Wyoming

Practice Areas: Family law, civil litigation, criminal defense, personal injury, probate.

burnhamlaw.com

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The Challenge

Family law practices often struggle with high labor costs, time-consuming administrative work, and rising client expectations. Few legal technologies cater to their unique needs.

The leaders of Burnham Law are driven to performance optimization, perpetually seeking out and developing new ways to improve outcomes for clients, while enhancing efficiency and profitability.

After a long search for the right legal technology, the firm implemented Filevine. They have since leveraged the billing, reporting, and document generation capabilities of Filevine to cut costs, increase revenue, and deliver better results to clients — and have created a proprietary template for firms practicing family law, who wish to see similar benefits.



Billing tasks accomplished in **a quarter of the time**



Time spent on routine management tasks cut from **3 hours to 10 minutes**



Tens of thousands of dollars in labor costs saved each year



Todd Burnham
Burnham Law

How 3 Filevine Features Boost Family Law Firm Success

1. Time and Billing

Growing law firms need robust billing tools to help them streamline timekeeping, expenses, admin, and invoicing. Burnham Law found that in Filevine.

Filevine’s batch billing and invoicing allowed team members to enter multiple time entries at once, edit invoices in bulk, and download hundreds of bills at the click of a button. Before Filevine, it took workers an entire day each week to manage billing processes. Now it only takes **a quarter of that time**.

The firm customized Filevine to show **a banner at the top of the page with a running tab for the hours billed for the day and the week**, so attorneys can better gauge how they’re doing in relation to their goals.

“Attorneys and paralegals have a goal every day. They need to know where they are, and if they’re hitting that goal every day — and if not, how they’re going to be more efficient. So having a banner right across the top is a huge time-saver.”

2. Reports and Business Analytics

Burnham Law uses Filevine to create a set of ongoing customized reports to help them meet their business goals. They consistently track billable hours, realization rate, and collection rate.

They also create a **replenishment report** every week, showing each person’s cases, what is held in trust, the work done the prior week, the projected balance at the end of the week, and what is needed to stay on top of replenishments with clients.

“Reporting helps with management, from a financial perspective. We’ve created a really beneficial report, which reduces a set of management tasks down from 2-3 hours a day to a 10-minute click of the button. It’s pretty amazing.”

“This is the only platform that has allowed me to see patterns and therefore alter the trajectory of the firm.”

3. Document Assembly

Burnham Law uses automation tools to quickly create professional legal documents for their firm. These included case information sheets, sworn financial statements, and other key documents related to domestic relations cases. Documents that used to take over an hour of time are now done in 10 minutes.

“It would normally take probably anywhere from an hour to an hour and 15 minutes to create certain documents, and we’re creating those documents more in like 10 minutes, which then gives us time to invest into understanding the nuances of the case. And those details that are often missed because we’re doing administrative work are the differences between successful outcomes and unsuccessful outcomes.”

As a result of implementing and customizing Filevine, Burnham Law has **become more efficient, increased revenue, and enhanced client satisfaction**. To help other family law firms seeking the same success, they have created a proprietary Filevine template.

“The results that I’ve seen from using Filevine are tremendous. It’s time-saving, it’s time management. We get to focus more on the clients and developing those relationships and representing them better because we’re not spending so much time looking for information. It’s all there. It’s all organized, and the focus is on the client, which is what we’re there to do.”